

100 No's

No, it's a one word answer. Some people are really afraid to hear the word NO. Therefore, they never ASK because they are afraid the answer may be NO! They get discouraged & feel rejected because they see the word NO as a negative. Nothing could be further than the truth.

The word NO simply means that nothing changes. You ask someone to have a party & they say NO. Did anything change? You are still cooking, cleaning, taking care of the family, eating, sleeping, etc. Nothing has changed! No cannot be a negative because to be negative things would have had to get worse & they didn't! Your life is still the same.

However, when someone you asks says YES then there are positive changes. You will have a fun night out, make money & meet new people to date, recruit & grow your business. So as you can see, there are no negatives in this business. There are only positives & times when nothing changes!

Set yourself a goal of getting 100 NO's in a row. I can guarantee that will never happen. If you want to see your business explode then just try it. Cross out the NO on this sheet everytime you get one & get very excited when you do. Every NO gets you closer to a YES!!

You can triple up on each person by asking:

- 1) Would you like to earn extra income having fun with flexibility? If they say NO ask,
- 2) Would you like to receive some free TW while having fun by hosting a Taste of TW party? If they say NO ask:
- 3) Do you know of someone who might be interested in earning extra income or free TW?

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