

**Earn Lots of Tupperware**

Follow these easy steps to a **Successful** Tupperware book party.

1. **Collect Outside Orders**—Think of your fellow worker's, spouse's co-workers, church members. Remember out of town family and friends. Tupperware is so fun and functional—offer everyone, the opportunity to order...you'll be surprised how easy it is!

2. **Make your Wish List**—How much Tupperware do you want free? How many items at half price? Are you interested in the Host Specials? Start making your Wish List below:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3. **Have all your orders collected and ready to turn in by**\_\_\_\_\_.

PARTY START DATE: \_\_\_\_\_

PARTY CLOSE DATE: \_\_\_\_\_

Who might want to order?

Don't prejudice—People like to feel included so offer them a catalog & flyer and let them decide what to order. Here are some suggestions:

- Friends
- Relatives
- Neighbors
- Co-workers—current & former
- Church & Social Contacts
- School Friends
- Contacts through your Children
- Spouse/Roommates Co-workers
- Places you do business
- People who are interested in Fundraisers
- Host from the party you booked from

**Thanks!**

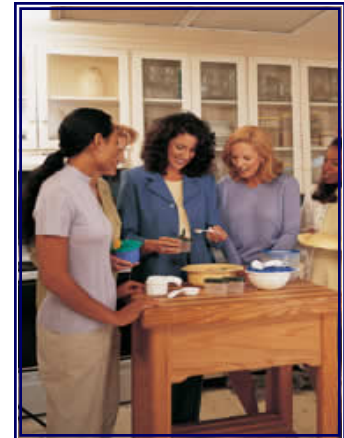
**I'm looking forward to ordering your free gifts!**

**TUPPERWARE BOOK PARTY**

PLANNING GUIDE FOR  
SUCCESS!

---

*Giving you the opportunity to  
earn Free Tupperware!*



*Your Tupperware  
Consultant:*

## WHAT ARE HOST CREDITS

### AND HOW DO THEY WORK?

Tupperware uses Host Credits as a way for you to purchase free Tupperware. As a Host, you earn Host Credits based on your party retail sales and parties dated.

Host Credits can be used to purchase the Exclusive Host Gifts or as money for FREE Tupperware! 1 Host Credit = 1 Dollar!

The higher your party sales and number of datings from your party, the more FREE stuff!

Party Sales	Host* Credits Earned	Half-Off Items Earned
\$250+	10% of Sales	1
\$450+	15% of Sales	2
\$450+ 2 datings	15% of Sales	2, plus Exclusive Host Gifts & Bonuses!
\$1000+	20% of Sales	3

Encourage your friends and family to bring the fun of Tupperware to their home by dating a party. This helps them earn more free stuff for you and for them!

*\*Host Credits cannot be applied to half-price items(s) or items on sale in the monthly flyer.*

## MORE FREE STUFF!

Everyone likes free things so I make sure the host gets plenty of it! For each challenge listed below, you will get one free item from

- Turn in your party on our scheduled date.
- Have at least 10 orders.
- Have a "Dating Waiting" or pre-date your next party.

My dating is \_\_\_\_\_

- Take 10 minutes to listen to the Tupperware Opportunity.

## HOW TO PLACE AN ORDER

So, you have guests that can't attend, but want to order? GREAT! Here's how you take their order—use one of the order forms included in this packet and follow the instructions below:

1. List product item numbers, description, and price.
2. Add all product prices for a product total.
3. Shipping is 10% of the product total or a minimum of \$4.50.
4. Add product total and shipping.
5. **\*Tax is based on your state or county rate. Omaha: 7%.**

### **Example only:**

1563 Fridgesmart 3 pc Set	\$57.50
1162 Rock 'N Serve Med. Dp.	\$16.50
Product Total:	\$74.00
+ Shipping*:	<u>\$ 7.40</u>
Product and Shipping Sub-Total:	\$81.40
(7.0%) Tax:	<u>\$ 5.69</u>
Total:	\$87.09

I accept VISA, MasterCard, Discover, exact cash and checks.

\*Iowa: Tax is on product only.

\*Nebraska: Taxes must be charged on product and shipping per the law.