

Love to Meet New Customers and Hosts??

Try this fast and easy telephone survey:

"Hello! My name is _____ and I am conducting a
3 question survey for Tupperware.

No obligation. If you could take 1 minute and answer the 3 ???,
you will go into a drawing for a TWare Gift! Ready?

1. How long has it been since you have seen a Tupperware catalog?
(The answer should let you know if they have a current Cons/Mgr. If it's been
awhile, you could have a new Customer/Host/Recruit)
2. Do you own less than 10 or more than 10 pieces of Tupperware?
(You should get a positive response about our products. You may want to ask
what they use the most or is their favorite)
3. Have you heard about the new Taste of Tupperware Party experience?
(After briefly explaining a 30 min express demo, mention ½ price items and
FREE! Host credits . . . are they interested? Set a date w/in 6-10 days)

Thank you for answering my questions. I will register you for our wkly
drawing. Ask for her name/address.

Try this survey 3 x a day, 3 x a week!
You will find new Customers, Hosts & Recruits ☺

Secrets to Successful Dating Calls!

Get an "A" for Attitude

*A positive attitude helps people be more responsive to you. Be positive about
your Company and about your product!*

Set Goals

*Each time you make dating calls, you should have a goal in mind. Talk to 5
people, date 1 new party, call for 45 min, etc. Keep going until you achieve it!*

Practice your Message

*Know what you are going to say to date parties. You have many people to talk to.
You don't want to waste their time or yours. Know the current promotions and
have open dates clearly marked in your calendar*