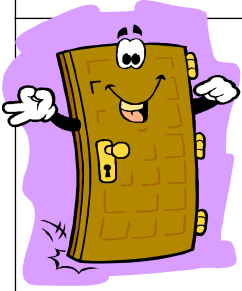


# Friend-Finding:



**It's Easier & More Rewarding  
Than You Can Imagine!**

There are so many friendly people on the other side of doors! And, many of them could use the service that we offer.

True, some of these people will not date parties or be interested in Tupperware on the day you stop by, but that's OK. A "no" will never hurt you or your spirit if you look at friend finding as a fun way to meet new people and get acquainted with more people in your area.

Imagine a \$100 bill tacked on the inside of each door that you visit.....that is approximately what you will earn when you date and hold a party there! Most of the women that are home during the day are friendly Mom's taking care of small children. Everyone likes a friendly smile and a gift. Ask them to sign your guest log with name and phone number and give a small game gift to each person you speak with.

As you friend find, leave your catalog and your name behind, along with a good impression. You are not actually selling products door-to-door, but you are selling yourself and the Tupperware service. Once they meet you and see our Host gifts, new datings are just around the corner! If they do not date while you are there, be sure to call back "maybe's" or "I'll think about it" in a day or two. You have planted "seeds", now get ready to grow a beautiful garden of new business!

Relax, be yourself, and get it done!

Friend finding in pairs is twice the fun!

The "key" is to get out there and do it!