

## **M&M Recruiting**

[To bring the M&M's into your demo, you might take a modular mate oval and fill it with M&M candies and use it as a visual. As guests arrive, you can have them fill out a questionnaire and guess the number of M&M candies in the container. The guest guessing the closest without going over, wins a gift! Why not add the M&M candies to one of the Taste of Tupperware recipes: Over the Top Brownies, Caramel Choc Chip Cookie bars with M&M candies on top instead of nuts...yum, yum!]

When you are ready to share the Tupperware opportunity at your party, simply refer to the M&M candy colors to help you share the reasons why you love this business opportunity.

**Red:** Red stands for HEART. Tupperware gives you so much recognition in the form of hugs and gifts...all of which is good for the HEART! When was the last time you received a Trip to Hawaii for doing a great job?

**Blue:** Blue stands for just one of the colors of THE FREE VEHICLES that Tupperware offers their Managers! [Share the Vehicle program with cash option!]

**Brown:** Brown is for TRAINING. In Tupperware, you earn while you learn. About 99% of all the Training in Tupperware is FREE! It's not what you already know...it's what you're willing to learn to run a successful Tupperware business!

**Green:** Green is for MONEY! The average Taste of Tupperware party makes you \$100! You enjoy 25% of what you sell. And, you also receive 5-10% more with a Personal Sales Volume bonus! With Tupperware's direct deposit...I have money being deposited in my account all the time!

**Orange:** Orange is for the BRIGHT SUNRISE of an opportunity that Tupperware gives you in owning your very own business! You are your own boss and in complete control of your own schedule and income. [Talk about the flexibility that this affords you.]

**Yellow:** Yellow reminds you of HAPPY... a smiley face, even! Your family will be smiling with happiness because they get to be 1st and they'll love the additional money and gifts they'll receive! [Share a Tupperware story involving your family...maybe how Tupperware has helped to change your life and/or make a dream come true.]

*Watch their eyes & body movement...identify who wants to hear more and schedule an interview with them. See questionnaires that you passed out for their responses, too.*