



Thank you for dating your Tupperware Party with me. I want to do everything that I can to insure that you receive the maximum number of gifts! The key is to have a great guest list!

Attached you will find a triplicate copy guest mailing list. Please write down the names of everyone that you wish to invite. Stretch your thinking to include friends, relatives, co-workers, past co-workers, neighbors, past neighbors, church friends, your children's friend's moms, business acquaintances, club, organizations or team members from past and present and so on!

Once you've written their name on a label, begin to call them. Let them know you're having a Party and that you'd love for them to come. Don't get discouraged when some decline your offer...only one-fourth to one-third of those on your guest list will be able to attend.

While you have them on the phone, let them know that your Tupperware consultant would like to send them something. Ask for their address, including zip code. This does two things. It alerts them to the fact that I will be sending them a brochure, so that it doesn't get mixed in with the "junk mail". It also makes it so easy for you to get addresses, without having to look them all up.

Each person on your list will receive a monthly flyer, even if they will be unable to attend. This will let them know what's on special, what's new, and will even help them to start putting together their order! If they are unable to attend, they can still purchase from this brochure. You will not have to run around with a catalog to get their order...and you will still get the credit for the sale!

Once you get the labels completed, please mail the top two copies back to me in the enclosed self-addressed envelope. The pink copy is yours to keep, so that you can use this for your day-before-reminder calls. Now here's the best part—when you don't forget to send me your list, I will present a "forget-me-not" to you--- free!

Again, these flyers are not invitations. They are **reminders**. They are designed to arrive just days before the get-together, so make sure you personally invite each person.

Best of luck on your party. I'll be talking with soon!

Visit my website at: