

New Consultant Orientation

GOALS

_____ Income/Party Goal
_____ Star Program
_____ Current Contests sales and/or recruiting
_____ Parties held in 1st 3 weeks

RECRUITING

_____ Why Recruit? Star program and beyond
_____ Who is a lead?
_____ Recruit bid for party
_____ Bring a guest to meetings
_____ Recruit in 1st 4 weeks

PARTY PLANNING

_____ What to put in party planning packette
_____ Interview every host
_____ Set host gift goal
_____ Review Host gift program
_____ Use party planning checklist on envelope
_____ Create Host file

DATING

_____ Grand opening
_____ Lead list - Develop action plan
_____ Dating word choices
_____ Dating bids at parties
_____ Datings within 2-3 weeks
_____ Calendar Highlight party slots

TRAINING CHECKLIST

_____ Click Class
_____ Training Parties
_____ Meeting dates
_____ Teleconference Schedule
_____ Team Meeting dates

COMPUTER TRAINING

_____ Open My.Tupperware account
_____ Web order entry overview
_____ Reports
_____ Earnings estimator
_____ Replacement parts/defects
_____ Net Items

BUSINESS GUIDELINES

_____ Weekly time set for contact with Director
_____ Dress code (no jeans)
_____ No children at Rally, parties, training

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