

# **Are you looking for more income?**

## **Recruit The People You Meet**

### **At Parties, Showcases, etc.**

#### **Look For People Who:**

Ask any questions pertaining to you and Tupperware.

The guest who buys the most.

She loves Tupperware and should sell it!

The guest who buys the least ~ she doesn't have all the products she would like and could have a limited budget. Everyone can use extra money.

The guest who has the most fun.

The guest who shares ideas about using Tupperware.

The guest who likes people.

The guest who others seem to like.

Anyone who mentions that they are looking for a job.

The guest with the nicest smile.

The guest attending her first party.

The guest who arrives first ~ (she wants to get out!)

The guest who is the last to leave ~ (she loves being out!)

The guest who has been a past Host or who dates now.

Remember, as a Managers, you can earn 4%-10% Royalties monthly. It takes 3 to begin your own Team! And even better—you are offering an incredible opportunity to the person you recruit. Someone recruited you—aren't you glad they did?!

## Recruiting "Warm Up" Words . . .

### To the lady at the party you really liked:

"I was noticing you all night, and I think you would make a wonderful Tupperware person." In the same breath say, "Have you ever thought about doing something like this?"

Or

"You were so much fun during the demo tonight, I think you might enjoy being a Tupperware Consultant . . .the money is great!"

Or

"You really love Tupperware . . .I think it's about time that you received all of our products at a discount!"

### To the lady who has small children:

"Being a Tupperware Consultant is a great job for a Mom.

You can be out earning excellent money for a couple of hours and still

be a full time Mom! Tupperware Consultants earn about \$\_\_\_\_\_ to \$\_\_\_\_\_ every time they hold a demo and have the added benefit of a very flexible schedule. Could you use some extra time and income?"

### To the Host:

"You had such a wonderful party tonight. Your friends were great and that is one of the reasons I love being a Tupperware Consultant.

I meet so many nice people and make great money while I have fun.

Your party tonight could actually start you out in business.

Could you use extra money each month?"

### To Someone you do business with:

"I really appreciate the good service you gave me today . . .

does your boss tell you how good you are at this job? (The usual answer is "Are you kidding??") Well, you might enjoy doing what I do because I make excellent money and receive all kinds of recognition for a job well done. Could I give you some no obligation facts about the Tupperware full time and/or part time opportunity?"

### To the person with a full time job:

"Do you like your job?" or "Do you feel you get paid what you are worth at your job?" (The usual answer is "No"). Maybe you would like a change, or perhaps you would like to know how to make full time money for just part time work! I would love to share the details about Tupperware!"