

## Top Secret Dating Game

You will need: \* 2 Top Secret Bags \* 8 Slips of Paper...1 marked TOPSECRET, 3 marked FREE GIFT, 4 marked PARTY \* 8-10 large customer gifts \* 2 Top Secret gifts (small products) \* 6 Party Planning Packettes (inside a polybag w/ gift)

Start by introducing this as a very exciting "game of choice".

Explain the game: "There are 8 slips of paper and you'll each get a chance to draw. One of the slips says TOPSECRET and when you draw TOPSECRET you'll get to choose what's inside one of the bags. The next 3 slips say FREE GIFT and when you draw FREE GIFT, you'll get to choose one of these (funnel, apple corer, smidget, etc.). The remaining 4 slips say PARTY and when you draw PARTY you're really the winner! Not only will you receive a keychain and a Thank You Gift, but you'll also get to qualify for one or more of the Host Gifts I showed you earlier.

Be sure they understand: "Let's go over the game one more time before we play. One slip says TOPSECRET, what do you get if you draw it? (Let them answer). Three slips say FREE GIFT, what do you get if you draw FREE GIFT? And finally, the remaining slips say PARTY, what do you get if you draw PARTY? That's right, you get ME! I'll help you qualify for the really BIG GIFTS!

Start with the most positive person: Ask her if she'd like to play. If she says yes, ask her two important questions. First, "When you draw FREE GIFT, which one will you choose?" Second, "If you draw PARTY, would you be happy to have one?"

Let her draw: If she draws FREE GIFT, say "Great...you get to draw again!" Don't put the slip back in the bowl until she's completely done playing. She KEEPS playing until she draws PARTY. When she draws PARTY she's the ultimate winner! Remind her that she'll automatically

get the TOPSECRET gift at her demonstration. (You will present one of the Top Secret Gifts to the Host.)

If she draws PARTY, get really excited and immediately let her select one of the Party Planning Packettes. Ask her which Host Gift she'd choose and write it on the Packette and hand it back to her. She is finished playing.

Each time a guest is finished playing, be sure to put all the slips back in the container before moving on to the next guest. The only slip you do NOT put back in the container is TOPSECRET. Remind everyone that when they're a Host, they automatically qualify for the Top Secret Gift.

This game takes practice. Don't try it without practicing first. If you have someone who doesn't want to play, thank them for attending and smile and go on to the next person.