

SMIDGET/AUCTION PARTY OUTLINE

Everyone earns Tupperbucks based on their RSVP, arriving on time, bringing a guest, etc. (see invite – my bucks are in \$100 increments)

I typically bring 3 items to auction (Cut N Serve, funnel, snack cup, 2 midgets or small items I've gotten in surprise packs or on special) If it's a double host, I'll increase the # of items to 5

Extra ways to earn "bucks"

- Ask questions about my job during Q & A time
- Have a great tip about a product
- Just say something that I think deserves an extra tupperbuck

For the Smidget game:

Give a Tupperbuck for every idea you can use the Smidget for. If it starts off slow, give a few ideas of your own. After a couple minutes or when no more ideas are brought up, I tell guests they will have ONE MORE OPPORTUNITY to earn money for the auction.

I pass my container of Smidgets and invite EVERYONE to take one, but DON'T open it yet! Then I explain that each smidget contains a piece of paper; they say \$200, \$300, Grand Prize or \$1000 and a party. They will have 3 options when I come to them. They can PLAY, PASS or WHAT THE HECK.

1. **PLAY** means you open your smidget. You get to keep the smidget and then I ask that you honor what the piece of paper says. If they get \$200 or \$300, they get that much money for the auction, if they get the Grand Prize, they get the 4 cup purple Flatout to take home with them and if you get one that says \$1000 and a party, you get \$1000 for the auction, you get your Smidget and you'll schedule a Tupperware event (party, FR, CKP, etc)
2. **PASS** means that you have to put back the container without looking to see what the piece of paper says.
3. **WHAT THE HECK** – means that you've decided that you like all the "goodies" the host has gotten today or you've picked out more product that you can get today. The best way to get your Tupperware is FREE or at a discount and you want to hold your own show. By using this option, you get **DOUBLE** what the piece of paper says, i.e. \$200/\$300 become \$400 and \$600, the Grand Prize becomes both the 3 cup and 4 cup Flatout (you can use whatever you want) and the \$1000 and a party becomes \$2000. I jokingly tell them that I don't double the parties, but I double the bucks.

As people Play or What the Heck and get parties, I hand them a Host pack and when we are all done, I get those guests together and party plan as a group.

After everyone is done, I have them count their bucks – telling them they cannot share their money with anyone or let anyone know how much they have so they don't outbid them – and then we start the auction. I typically start items at \$300, \$500 and \$700. If I've added extra items, I'll go up to a \$1000 starting mark.

I do have everyone turn in their extra dollars at the end of the party. That way everyone starts even at the next show.